

Board of Directors Meeting  
Tuesday, October 19, 2010  
West Chester, PA

Attendance: Jennifer DiNunzio, Keith Maietta, Barb Shopf, Fred Kiedaisch, Larry Hubert, Clive Ensher, Frank Borrelle, Bob Keefe, Bob Kloenne, Peter Lucey, Bob Huss Guests: Sharon Huss, Annterese Huss

Bob Huss called the meeting to order; swore in Jennifer DiNunzio as 2010-2011 President. New officers were sworn in.

Jennifer welcomed everyone and asked for introductions.

Treasurer's report: Barb

Barb read bank financials: Bob made motion to file:

Minutes read and reviewed: Bob 1<sup>st</sup>: Fred 2<sup>nd</sup>

Committee Reports:

- Frank reported: Jennie sent invitations
- Asked for 5 year renewal for Quarter Century Club.
- John Romano will be filling in for Steve Gorlin
- CNA donated \$5000 for education
- AC show doing well, opening party is at Harrah's. There will be a \$10 cover charge per person. If you volunteer to do services or on board of director there won't be a cover charge. Discussion ensued. Larry will send out another email with more explanation of volunteer/board.
- Clive: this year 748 AC booths sold so far. Trish is going to Las Vegas to solicit more booth sales. Larry Caniglia's contract has been renewed for another 5 years.
- In CT: Governor has elected an ombudsman. (someone dealing with complaints about organization)
- Basic theme of AC show is energizing your business: energy savings, go green, 17 seminars on this topic.
- Tony DelConte has requested to be a NESPA board member. Clive, Frank and Tony will become effective immediately. Alternates: Ann and Pete.

Government Relations: Frank

- NJ did sign the ICC 2009 ANSI 7.
- SRVS is not required in PA or NJ.

Education: Pete

- Renovation decks/stains:
- CMS and CST: Feb. 28- March 4
- Spas and hot tub repair: March 10
- Salt Water generators: March

Design Awards: Pete

- 72 entries
- 13 sponsors

Atlantic City:

Pete made a motion to ask sponsors for the hospitality party, Bob 2<sup>nd</sup>.

- all in favor: 10
- opposed:
- abstention: 1

Membership:

- Carlton Pools: unanimous for membership approved

Golf Outing: Keith reported

- Penn Jersey brought in \$
- A lot of service dealers complained it's a bad time of year.
- Larry Hubert volunteered for golf committee.
- Dealers requested earlier date.
- Discussion ensued regarding getting involved with a charity to help raise money.

New Business;

- Committee of Congress: Friday, October 22. The Chapter receives \$100 per new attendee. Tony, Keith, and Fred will be attending. Larry volunteered also.

Adjourn: 2:35pm

- Pete made motion to adjourn. Bob 2<sup>nd</sup>.