



# 2010 Educational Seminars

## Advanced Water Chemistry

**Wednesday, February 10, 2010 10:00-12:00 WW Adcock, Harrisburg, PA**

This course is designed for those that have experience in the industry. Wayne Ivusich from Taylor Technologies will present this interactive seminar covering water balance, sanitation, nitrates and phosphorous problems.

## Certified Maintenance Specialist (formerly Tech I)

**March 1 - 3, 2010 8:30-5:00 West Chester Golf Club West Chester, PA**

The APSP Certified Maintenance Specialist designation is for entry level employees and those individuals who have front-line cleaning and basic maintenance responsibilities.

The education program will explore the fundamentals of pool and spa systems, and provide a strong foundation in basic water chemistry.

## Certified Service Technician (formerly Tech II)

**March 1 - 3, 2010 8:30-5:00 West Chester Golf Club West Chester, PA**

Formerly the Tech II program, successful completion of the new Service Technician program now leads to the CST (Certified Service Tech) designation. This program is intended for pool and spa industry techs who have experience with pool equipment repair and troubleshooting. Participants should have at least 1-2 years in the industry repairing and servicing pool equipment.

## Salt Chlorine Generators

**Tuesday, March 16, 2010 10:00-12:00 Cape May, New Jersey**

Zodiac and Pentair will discuss the advantages of Chlorine Generator Systems. Topics include:

**Benefits of Salt; Servicing Salt Systems; Cost of Salt System vs. Standard Chemicals.**

## How to Hire & Manage Great Employees

**Wednesday, March 17, 2010 10:00-4:00 Baystate Pool Supplies King of Prussia, PA**

Seasonal business owners agree that finding good help and keeping them are major challenges.

In this highly interactive seminar, you will work on a company mockup and learn how to design a strategy for even the most difficult employee problems. Learn how to successfully manage your full time and seasonal employees. You can use your own business for the "hands-on" "case study".

## Vinyl Liner Replacement

**Tuesday, March 23, 2010 9:00-12:00 Jetline Products Cinnaminson, NJ**

Tim Genthner of Merlin Industries will discuss various procedures for replacing vinyl liners.

Learn proper measurements and installation so you get it right the first time.

## ***Education Registration***

Advanced Water Chemistry	Feb. 10	Harrisburg, PA	NESPA Member \$25 Non NESPA member \$40
Certified Maintenance Spec. (CMS)	March 1-3	West Chester PA	NESPA Member \$350 Non NESPA member \$500
Certified Service Technician (CST)	March 1-5	West Chester, PA	NESPA Member \$450 Non NESPA member \$650
Salt Chlorine Generator	March 16	Cape May, NJ	NESPA Member \$25 Non NESPA member \$40
How to Hire & Manage Great Employees	March 17	King of Prussia, PA	NESPA Member \$199 Non NESPA member \$350
			<b>Early Reg. (Feb 1,2010) \$150</b>
Vinyl Liner Replacement	March 23	Cinnaminson, NJ	NESPA Member \$30 Non NESPA member \$50



Send check made payable to Penn Jersey Pool & Spa to 305 Brenda Ct. South Harrison Twp, NJ 08062

COMPANY \_\_\_\_\_

ADDRESS (INCLUDING ZIP) \_\_\_\_\_

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CARD NUMBER \_\_\_\_\_

V CODE \_\_\_\_\_ COURSE AMT. \$ \_\_\_\_\_ EXP. DATE \_\_\_\_\_

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STUDENT NAME

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