



Penn Jersey Chapter Chat

December 2008

IT'S ALL ABOUT MEMBERS

Penn Jersey Design Awards



Adventure Aquarium
Ballroom is the place to be
Saturday, February 28. This

year's Penn Jersey Design Awards promises to be bigger and better than ever. We've expanded the technical achievement category to include both equipment renovation and pool renovation. We've added an "above ground" and "on ground" pool category and retractable and custom pool covers as well as a water features, fiberglass and commercial pools categories. As an added incentive, any company entering the Design Awards for the first time will receive a discounted entry fee of \$40.

Too busy to enter last year? Remember, we will accept work that has not been entered previously in Penn Jersey design awards January 2006 to December 2008.

Dates and info. to remember:

*Entry deadline is January 1, 2009

*Digital photos will be accepted in jpeg format

*Invitations will be mailed first week in December. Deadline to RSVP is January 28.

Table discounts available

*[Rules, categories and entry forms](#)

*Check out our [2009 sponsors](#) so far!

Meet Your New Board of Directors

President	Bryn Kolbe Kolbes Pools & More
Vice President	Carl Cullers Merlin Industries
Treasurer	Christy Wyatt AquaCal/AutoPilot
Past President	Jeff McGalliard JMK Plastering
Directors At Large	Robert Huss Frank Borrelle

Board of Directors

Tony DelConte	Peter Lucey
Bob Keefe	Steve Hoffer
Bob Kloenne	Ann Janowicz
Fred Kiedaisch	
Jennifer DiNunzio	

Penn Jersey Web Site Updated

As the 2008 pool season winds down, the education season gears up. Find out what's going on in our chapter through pennjerseypoolandspa.org. The site's been updated and easier to use. Take advantage of the "[calendar of events](#)" page featuring a calendar to keep our members up to speed with the different activities we offer and take advantage of registration downloads. Find out who fellow members are in your area through "[find a professional](#)"



Education, Education, Education

BOARD MEETINGS

Penn Jersey Pool & Spa Assoc. meets once a month for board meetings. We'd love to have you join us. Become involved with the industry, see what we're all about. Have a suggestion? We'd love to hear it!

Jan. 20 NESPA; Hamilton, NJ

Feb. 17 West Chester Golf Club

April 21 West Chester Golf Club

JOIN US IN ATLANTIC CITY!

This year's Atlantic City Hospitality Party will be **Tuesday, January 27 6:30-8:30** in the Carousel Room; Tropicana South Tower 4th floor.

Stop by to visit with old friends, catch up on industry news and see a sneak peek of the February 28 Design Awards.

SALT WATER SYSTEMS

Tuesday, February 17, 2009

West Chester Golf Club

Zodiac and AutoPilot will discuss salt systems and the installation of them. Topics will include

*Benefits of Salt

*Cost of Salt System vs. Standard Chemicals

*Servicing of Salt Systems

[Register Now!](#)

VINYL LINER REPLACEMENT

SAFETY COVER MEASUREMENT

In an attempt to reach more of our members, Penn Jersey will offer a two for one course in Harrisburg, PA

Tuesday, February 10, 2009 Tim Genthner of Merlin Industries will travel to the **Holiday Inn Harrisburg/Hershey** to teach the proper procedures for replacing vinyl liners. Tim will also do a segment on how to avoid problems ordering your cover; how to provide all the right information the first time to your cover manufacturer.

* Proper Measurements

*Proper Installation

[Register Now!](#)

TECH I

BASIC WATER CHEMISTRY

ROOKIE SCHOOL

POOL OPENINGS

All successful pool/spa companies understand the importance of educated employees. Penn Jersey does too. **The week of March 2** the Chapter will hold a Tech I course and Basic Water Chemistry. **March 2-6 West Chester Golf Club will host the Tech I course.** This course is the first of three levels in the APSP Service Technician Certification Program.

Tuesday, March 3, the Chapter will hold **Basic Water Chemistry.** This course is designed for those of you who are new to the industry or for those who want a "refresher".

In today's economy we understand the importance of wise spending, that's why we're offering a full day of education **March 17 at West Chester Golf Club.** The morning will consist of the popular **Rookie School** to train new employees about basic Water Filtration, Water Testing, Customer Service Techniques and Tips of the Trade. After lunch the same day, we're offering a **Pool Openings course.** The second part of the new employee training will discuss the proper and often varied procedures used when opening pools for the summer season.

*Plumbing considerations

*Equipment Operation/Maintenance

[Register Now!](#)

The Penn Jersey Design Awards are quickly approaching!



Important Details to Remember:

- *Entries in all classes must be completed between January 1, 2006 and December 30, 2008.
- *There is a \$60 entry fee per entry submitted/\$40 entry fee for any company entering the Penn Jersey Design Awards for the first time.
- *Entry deadline is January 1, 2009; No exceptions.
- *Digital photos will be accepted in jpeg format.

We hope that all members, employees and guests will attend the Penn Jersey Design Awards at the Adventure Aquarium in the brand new ballroom Saturday, February 28.

Remember, you, the attendees are the judges; your votes will determine the Design Award winners.



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