



# Penn Jersey Chapter Chat

Welcome new members

- \*Heck of a Pool Service
- \*Aqua-Docs

## ...Date Change...

### Penn Jersey Design Awards is now Saturday, November 20, 2010

Penn Jersey understands our members' financial concerns. Although the economy is slowly improving, many of our member companies are still recovering from the slow pool season. With this in mind, Penn Jersey Pool & Spa Assoc. has changed the date of the Design Awards from February 20, 2010 to November 20, 2010. The Chapter believes this will allow more members to enter and attend.

Remember, we will accept photos of pools/spas from 2007 to October 2010. The new deadline to submit entries is Saturday, October 16, 2010; cover entries: October 31, 2010.

#### OPEN BOARD MEETINGS.

*October 20	West Chester, PA
*November 17	West Chester, PA
*January 19	West Chester, PA
*February 10	Harrisburg, PA
*March 16	Cape May, NJ

#### 2009-2010 Board of Directors

President	Carl Cullers Merlin Industries
Vice President	Jennifer DiNunzio Pool Care Specialists
Treasurer	Fred Kiedaisch Blithe Sales
Secretary	Ann Janowicz Kasper's Aqua Clear
Bob Keefe	Tony DelConte
Clive Ensher	Keith Maietta
Pete Lucey	Bob Huss
Jeff McGalliard	Frank Borrelle
Steve Hoffer	Bob Kloenne
Barb Shopf	
Past President	Bryn Kolbe Kolbe's Pools &

#### NOVEMBER SEMINAR

**"Do you know what your insurance policy REALLY covers?"**

Tuesday, November 17

Keith Maietta of MCRA Insurance will be our guest speaker.

\*What are the major risks my pool & spa business faces?

\*What do my insurance policies include and exclude

\*How can I best structure my insurance to protect my pool business?

Tuesday, November 17  
West Chester, PA

#### CERTIFIED SERVICE TECHNICIAN COURSE (FORMERLY TECH II) ADDED TO EDUCATION SCHEDULE

Formerly the Tech II program, successful completion of the new Service Technician program now leads to the CST (Certified Service Tech) designation. This program is intended for pool and spa industry techs who have experience with pool equipment repair and troubleshooting. Participants should have at least 1-2 years in the industry repairing and servicing pool equipment.

March 1-5, 2010  
West Chester, PA

#### 2009 Golf Outing

The 2009 Penn Jersey golf outing proved to be successful with over 50 golfers and 12 sponsors. The Chapter would like to once again thank our sponsors for their continued support; WW Adcock, MCRA Insurance, Zodiac Pool Systems, If It's Water, Pen Fabricators, Baystate Pool Supplies, Hachik Distributors, B. Shapiro Supply, Pentair Pool Products, Superior Pool Products, Blithe Sales, Meyco Pool Covers, Merlin Industries

# Penn Jersey Membership Benefits

No doubt, the pool industry is struggling. It's a difficult decision to keep up organization memberships but we'd like to reassure you, that renewing your NESPA/ Penn Jersey membership is well worth the money.

All members receive a deep discount (usually 40%) on employee education with no interest monthly payment options

Members receive up to date access to the codes

and standards for the pool/spa industry for NY, NJ, PA, CT

Free pool/spa form templates to use for your business

Entry to "members only" events (Penn Jersey Design Awards, discounted Phillies tickets, members only education)

Discounted events in Atlantic City

Referrals for your business through our Penn Jersey

office.

Still thinking that it's not worth the money? How about no interest monthly payments for membership dues, bi monthly newsletter of upcoming events.

If your membership has lapsed less than 90 days, re-up without having to fill out another application.

Contact the office at 856-223-8801 or [pennjersey@comcast.net](mailto:pennjersey@comcast.net)

Check us out on the web at [pennjerseypoolandspa.org](http://pennjerseypoolandspa.org)

## ..... *Education Registration* .....

Advanced Water Chemistry	Feb. 10	Harrisburg, PA	NESPA Member \$25 Non NESPA member \$40
Certified Maintenance Spec. (CMS)	March 1-3	West Chester PA	NESPA Member \$350 Non NESPA member \$500
Certified Service Technician (CST)	March 1-5	West Chester, PA	NESPA Member \$450 Non NESPA member \$650
Salt Chlorine Generator	March 16	Cape May, NJ	NESPA Member \$25 Non NESPA member \$40
Rookie School/Tricks of the Trade	March 17	King of Prussia, PA	NESPA Member \$25 Non NESPA member \$40
Vinyl Liner Replacement	March 23	Cinnaminson, NJ	NESPA Member \$30 Non NESPA member \$50

Send check made payable to Penn Jersey Pool & Spa to 305 Brenda Ct. South Harrison Twp, NJ 08062

COMPANY \_\_\_\_\_

ADDRESS (INCLUDING ZIP) \_\_\_\_\_

CARD NUMBER \_\_\_\_\_

V CODE \_\_\_\_\_ COURSE AMT. \$ \_\_\_\_\_ EXP. DATE \_\_\_\_\_

COURSE NAME

STUDENT NAME

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